

PRESS RELEASE
For Immediate Release
FCOT's distributable income rose 3.5% for 2QFY17

- 2QFY17 DPU increased 2.4% year-on-year to 2.51 cents
- Proactive capital management with early partial prepayment of S\$150.0 million borrowings falling due in September 2017 and FY19
- Caroline Chisholm Centre and 357 Collins Street remained fully occupied

Summary of FCOT's 2QFY17 Results

	1/1/17 – 31/3/17 (2Q FY17)	1/1/16 – 31/3/16 (2Q FY16)	Change (%)	1/10/16 – 31/3/17	1/10/15 – 31/3/16	Change (%)
Gross Revenue (S\$'000)	40,240	38,994	3.2	79,919	78,617	1.7
Net Property Income (S\$'000)	30,020	28,836	4.1	59,232	58,214	1.7
Net Property Income (cash basis) (S\$'000) ⁽¹⁾	30,558	27,916	9.5	59,902	57,019	5.1
Distribution to Unitholders (S\$'000)	20,022	19,348	3.5	39,961	39,050	2.3
Distribution Per Unit	2.51¢ ⁽²⁾	2.45¢ ⁽³⁾	2.4	5.01¢	4.96¢	1.0

(1) Excluding the effects of recognizing accounting income on a straight line basis over the lease terms.

(2) The number of Units used to calculate the amount available for DPU is 799.1 million.

(3) The number of Units used to calculate the amount available for DPU is 788.9 million.

Singapore – 21 April 2017 – Frasers Centrepoint Asset Management (Commercial) Ltd (“**FCAMCL**” or the “**Manager**”), the manager of Frasers Commercial Trust (“**FCOT**”, SGX:Frasers Comm Tr), is pleased to announce that for the financial quarter ended 31 March 2017 (“**2QFY17**”), FCOT’s distributable income to Unitholders rose 3.5% to S\$20.0 million, as compared to the financial quarter ended 31 March 2016 (“**2QFY16**”). 2QFY17 distribution per Unit (“**DPU**”) increased 2.4% to 2.51 cents compared with a year ago, with no management fees taken in Units¹. On a quarter-on-quarter basis 2QFY17 DPU held steady as compared to the DPU of 2.51 cents for the preceding quarter ended 31 December 2016.

Mr Jack Lam, Chief Executive Officer of the Manager, said “We are pleased to deliver another healthy set of results and stable DPU performance notwithstanding continued challenges and uncertainties in the market environment.”

¹ In 2QFY16, 40% of the Manager’s management fees for the quarter were taken in Units.

Stronger quarterly gross revenue and net property income compared to last year

Gross revenue for 2QFY17 was S\$40.2 million, 3.2% higher than for 2QFY16. Similarly, net property income (“**NPI**”) saw a 4.1% rise on the same basis, coming in at S\$30.0 million. NPI on cash basis, excluding the effects of recognising accounting income on a straight line basis over the lease terms, increased by 9.5% year-on-year to S\$30.6 million for the quarter. These positive performances were underpinned by overall stronger results from the Australian portfolio coupled with the stronger Australian dollar, despite an offset by effects of lower occupancy rates at China Square Central and Alexandra Technopark.

DPU increased 2.4% year-on-year to 2.51 cents in 2QFY17, with no management fees taken in Units for the quarter. In 2QFY16, 40% of the Manager’s management fees for the quarter were taken in Units.

The Manager will be applying the distribution reinvestment plan (“**DRP**”) for the distribution for 2QFY17. The DRP provides Unitholders with the option to receive their distributions declared either in the form of Units or cash, or a combination of both.

The distribution of 2.51 cents per Unit for 2QFY17 will be paid out on 30 May 2017, while the distribution books closure date is 2 May 2017.

Healthy portfolio occupancy and rent reversion

FCOT reported healthy portfolio committed occupancy rate of 91.8% as at 31 March 2017. The overall rate for the Singapore portfolio was 89.0%; while that for the Australian portfolio was 95.3%², underpinned by continued full occupancies at Caroline Chisolm Centre and 357 Collins Street.

The income-weighted average lease expiry (“**WALE**”) of the portfolio was 3.7 years as at 31 March 2017³.

New and renewed leases amounting to approximately 119,100 square feet of space, representing about 4.0% of the portfolio, commenced during the quarter. The weighted average rent reversion for these leases, which were predominantly within the Singapore portfolio, was 3.6%⁴.

In FY17, major lease expiries include the lease of Hewlett-Packard Enterprise Singapore Pte Ltd (“**HPE**”) which contributes approximately 5.4% of the portfolio gross rental income. In FY18, major lease expiries include the leases of HPE and Hewlett-Packard Singapore Pte Ltd (“**HPS**”) which contribute approximately 1.5% and 10.8% of the portfolio gross rental income, respectively. Both HPE and HPS are major tenants of Alexandra Technopark. Recognizing these major lease expiries, the Manager continues to be proactive in its leasing initiatives and in managing these lease expiries.

² Committed occupancy up to September 2017, taking into account space committed by an entity of Rio Tinto Limited on a new 12-year lease at Central Park, among others.

³ Based on committed occupancy up to September 2017 and including space committed by an entity of Rio Tinto Limited for a new 12-year lease at Central Park, among others. Excluding the Rio Tinto Limited new lease, the WALE is 2.8 years.

⁴ Weighted average rental reversion based on gross signing rents for new and renewed leases which commenced in 2QFY17.

Updates on hotel construction at China Square Central

Construction works for the development of a 16-storey hotel (“**Hotel**”) and additions and alterations (“**Commercial Project**”) at China Square Central⁵ are on track for completion by mid-2019. The Hotel is being developed by an entity of Frasers Centrepoint Limited and will be operated by Frasers Hospitality under the ‘Capri by Fraser’ brand. The Commercial Project at China Square Central will result in new retail and commercial spaces being created with better frontages and visibility. These developments are expected to rejuvenate and bring increased activity levels to China Square Central.

Transformation of Alexandra Technopark

In respect of the S\$45.0 million asset enhancement for Alexandra Technopark which was announced on 23 January 2017, the main construction contract has been awarded and preliminary works have commenced on site. Expected to complete around mid-2018, the revamp will transform and upgrade Alexandra Technopark into an even more attractive business location with a refreshed and contemporary look, lush green environment, greater connectivity and integration, and a generous offering of wellness, lifestyle and social amenities, among other things.

Mr. Lam said, “We are excited by the commencement of the asset enhancement works at Alexandra Technopark, which are aimed at providing our tenants with a vibrant, green, enriching and well-balanced environment. These improvements will at the same time greatly boost the marketability and long-term competitiveness of the property for the benefit of FCOT.”

Proactive capital management

In March 2017, FCOT partially prepaid S\$100.0 million and S\$50.0 million of the transferable term loan facilities which will fall due in September 2017 and FY19, respectively. These prepayments were funded from the proceeds raised from the issuances of S\$100.0 million three-year senior unsecured notes (“**002 Notes**”) and S\$50.0 million four-year senior unsecured notes (“**003 Notes**”) under the S\$1.0 billion Multicurrency Medium Term Note Programme. The 002 Notes, due in 2020, was priced at a fixed interest rate of 2.625% per annum, while the 003 Notes, due in 2021, was priced at a fixed interest rate of 2.783% per annum.

With the foregoing, the weighted average debt expiry profile of FCOT has been lengthened to 2.5 years as at 31 March 2017 from 2.3 years as at 31 December 2016. In addition, debt expiring in the current financial year has been brought down to just \$80.0 million due in September 2017, and debt expiring in any one financial year has been moderated to no more than \$184.0 million.

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⁵ Refer to Circular to Unitholders dated 3 June 2015 for details.

About Frasers Commercial Trust

Frasers Commercial Trust (FCOT) is a commercial real estate investment trust (REIT) focused on growing shareholder value for its unitholders through active asset management, sound financial management and strategic investments. FCOT is sponsored by Frasers Centrepoint Limited (FCL).

FCOT invests primarily in quality income-producing commercial properties. As at 31 March 2017, its portfolio includes six quality commercial buildings located in Singapore and Australia, representing a combined appraised value of approximately S\$2.0 billion.

FCOT, formerly known as Allco Commercial REIT, was listed on the Main Board of Singapore Exchange Securities Trading Limited (SGX-ST) on 30 March 2006.

On 14 August 2008, Frasers Centrepoint Limited acquired the manager of FCOT and units in FCOT and renamed the manager of FCOT, Frasers Centrepoint Asset Management (Commercial) Ltd.

For more information on FCOT, please visit www.fraserscommercialtrust.com

About Frasers Centrepoint Limited

Frasers Centrepoint Limited ("FCL") is a full-fledged international real estate company and one of Singapore's top property companies with total assets of S\$25 billion as at 31 December 2016. FCL has three strategic business units – Singapore, Australia and Hospitality, which focus on residential, commercial, retail and industrial properties in Singapore and Australia, and the hospitality business spanning more than 80 cities across Asia, Australia, Europe, and the Middle-East. FCL also has an International Business unit that focuses on the Group's investments in China, Southeast Asia, and the United Kingdom.

FCL is listed on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST"). FCL is also a sponsor and its subsidiaries are the managers of three REITs listed on the SGX-ST, Frasers Centrepoint Trust, Frasers Commercial Trust, and Frasers Logistics & Industrial Trust that are focused on retail properties, office and business space properties, and industrial properties respectively, as well as one stapled trust listed on the SGX-ST, Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust and Frasers Hospitality Business Trust) that is focused on hospitality properties.

As a testament to its excellent service standards, best practices, and support of the environment, FCL is the proud recipient of numerous awards and accolades both locally and abroad.

For more information on FCL, please visit www.fraserscentrepoint.com.

IMPORTANT NOTICE

This announcement may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, (including employee wages, benefits and training costs), property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business.

Investors are cautioned not to place undue reliance on these forward-looking statements, which are based on the Manager's current view on future events.

The value of Units and the income derived from them, if any, may fall or rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors should note that they have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on SGX-ST. Listing of the Units on the SGX-ST does not guarantee a liquid market for the Units.

This publication is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Units. The past performance of FCOT and the Manager is not necessarily indicative of the future performance of FCOT and the Manager.