

## Frasers Hospitality Launches Second Tianjin Property

*On track to achieve target of 30 properties with over 7,000 keys in China by 2019*



*Artist's Impression of Fraser Place Tianjin*

**Singapore, 19 November 2015** – Frasers Hospitality, a member of Frasers Centrepoint Limited, bolsters its presence in China with the opening of its second serviced residence in the burgeoning city of Tianjin. Located close to the historic Nankai district, the 192-unit Fraser Place Tianjin complements the 104-unit Modena by Fraser Heping Tianjin, which was launched in 2010. This will be Frasers Hospitality's 15<sup>th</sup> property in China, where its footprint is expected to double to 30 properties<sup>1</sup> with over 7,000 serviced apartment units by 2019.

*The admission and listing of Frasers Centrepoint Limited on the Singapore Exchange Securities Trading Limited (the "Listing") was sponsored by DBS Bank Ltd. as the Sole Issue Manager. DBS Bank Ltd., United Overseas Bank Limited and Morgan Stanley Asia (Singapore) Pte. were the Joint Financial Advisers for the Listing. DBS Bank Ltd., United Overseas Bank Limited and Morgan Stanley Asia (Singapore) Pte. assume no responsibility for the contents of this announcement.*

<sup>1</sup> Including properties under management contracts

<p>The Fraser Collection</p> <ul style="list-style-type: none"> <li>Aberdeen</li> <li>Bahrain</li> <li>Bangkok</li> <li>Barcelona</li> <li>Beijing</li> <li>Belfast</li> <li>Birmingham</li> <li>Brighton</li> <li>Brisbane</li> <li>Bristol</li> <li>Budapest</li> </ul>	<ul style="list-style-type: none"> <li>Cambridge</li> <li>Cheltenham</li> <li>Chengdu</li> <li>Doha</li> <li>Dubai</li> <li>Dundee</li> <li>Edinburgh</li> <li>Frankfurt</li> <li>Geneva</li> <li>Glasgow</li> <li>Guangzhou</li> </ul>	<ul style="list-style-type: none"> <li>Hanoi</li> <li>Harrogate</li> <li>Henley-on-Thames</li> <li>Ho Chi Minh City</li> <li>Istanbul</li> <li>Jakarta</li> <li>Kuala Lumpur</li> <li>Leeds</li> <li>Liverpool</li> <li>London</li> <li>Manchester</li> </ul>	<ul style="list-style-type: none"> <li>Manila</li> <li>Melbourne</li> <li>Nanjing</li> <li>Newcastle</li> <li>New Delhi</li> <li>Osaka</li> <li>Oxford</li> <li>Paris</li> <li>Perth</li> <li>Poole</li> <li>Reading</li> </ul>	<ul style="list-style-type: none"> <li>Riyadh</li> <li>Seoul</li> <li>Shanghai</li> <li>Shenzhen</li> <li>Singapore</li> <li>St. Andrews</li> <li>Suzhou</li> <li>Sydney</li> <li>Tianjin</li> <li>Tunbridge Wells</li> <li>Wimbledon</li> </ul>	<ul style="list-style-type: none"> <li>Winchester</li> <li>Wuhan</li> <li>Wuxi</li> <li>York</li> <li>Abuja (2016)</li> <li>Antasya (2016)</li> <li>Changsha (2016)</li> <li>Gurgaon (2016)</li> <li>Straford-upon-Avon (2016)</li> <li>Khobar (2017)</li> <li>Berlin (2017)</li> </ul>	<ul style="list-style-type: none"> <li>Dalan (2017)</li> <li>Hamburg (2017)</li> <li>Johor (2017)</li> <li>Kunming (2017)</li> <li>Lagos (2017)</li> <li>Nanchang (2017)</li> <li>Balikpapan (2018)</li> <li>Heifei (2018)</li> <li>Tokyo (2018)</li> <li>Xiamen (2018)</li> <li>Yangon (2018)</li> </ul>
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One of China's fastest growing metropolis and the gateway city to Northern China, Tianjin is an important industrial centre in China, which has attracted high levels of FDI amounting to 11.7 billion yuan<sup>2</sup> with the newly established Tianjin Pilot Free Trade Zone. The integrated development of Beijing, Tianjin, and Hebei has also contributed to the number of in-bound tourists, which grew by 11.76 percent in the last year, which is reflected in the increase in Tianjin's tourism income by 18.32 percent.<sup>3</sup>

Mr Choe Peng Sum, Chief Executive Officer of Frasers Hospitality said: "China is one of our fastest-growing markets and the opening of our 15<sup>th</sup> property in China is a clear reflection of the confidence that we have in its continued growth. Despite a slowdown in economic growth, there is no denying that China will continue to remain the Asian economic powerhouse, which is expected to double in size by 2020 from 2010 levels. We plan to continue strengthening our presence in China with our range of serviced residence offerings that cater to the different segments of the business and leisure travel market."

Located in the city's prime entertainment district, adjacent to the Olympic Stadium Centre, Fraser Place Tianjin is also close to the XiQing Economic Development district, the International School of Tianjin and is surrounded by leisure options including the Sen'Ao Golf Club and the NewClubLife Wellness and Lifestyle Centre. Travellers will enjoy easy access to key tourist landmarks and the city's shopping, entertainment and dining options such as Tianjin Water Park, Zoo, Ancient Culture Street, Ao Cheng shopping mall, Galaxy International shopping mall, IMAX theatre, Jin Yi International Cinema, Binjang Road, Heping Walking Street Shopping Area, popular cafés and restaurants, which are all within 15-20 minutes distance away.

Fraser Place Tianjin offers a selection of spacious, fully furnished serviced apartments ranging from 45sqm to 121sqm. Featuring stylish design and modern conveniences that provide the utmost comfort for business and leisure travellers and their families, they range from studios to three-bedroom apartments and come with integrated living, dining and bedroom areas, well-equipped kitchens and comprehensive home entertainment systems.

<sup>2</sup> Ministry Of Commerce People's Republic Of China (<http://en.xasourcing.gov.cn/xasourcing/en/chiannews/20150707/1347.html>)

<sup>3</sup> Exploring Tianjin, Tianjin Municipal Government ([http://www.exploringtianjin.com/2015-05/04/content\\_20628636.htm](http://www.exploringtianjin.com/2015-05/04/content_20628636.htm))

<b>The Fraser Collection</b>	Aberdeen Bahrain Bangkok Barcelona Beijing Belfast Birmingham Brighton Brisbane Bristol Budapest	Cambridge Cheltenham Chengdu Doha Dubai Dundee Edinburgh Frankfurt Geneva Glasgow Guangzhou	Hanoi Harrogate Henley-on-Thames Ho Chi Minh City Istanbul Jakarta Kuala Lumpur Leeds Liverpool London Manchester	Manila Melbourne Nanjing Newcastle New Delhi Osaka Oxford Paris Perth Poole Reading	Riyadh Seoul Shanghai Sheraton Singapore St Andrews Suzhou Sydney Tianjin Tunbridge Wells Wimbledon	Winchester Wuhan Wuxi York Abuja (2016) Antasya (2016) Changsha (2016) Gurgaon (2016) Stratford-upon-Avon (2016) Khobar (2017) Berlin (2017)	Dalian (2017) Hamburg (2017) Jahor (2017) Kunming (2017) Lagos (2017) Nanchang (2017) Balikpapan (2018) Hefei (2018) Tokyo (2018) Xiamen (2018) Yangon (2018)
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Fraser Place Tianjin provides an impressive range of leisure facilities including a 24-hour fully equipped gym, lobby bar, billiards and games room, kids club, jet pool, steam and sauna facilities, and all-day-dining restaurant, Swatches, which features a buffet area, a private room and an outdoor BBQ area.

Travellers can take advantage of its business facilities, which are equipped with the latest audio and video conference facilities, projector and whiteboard. These include meeting facilities with the capacity to host up to 100 persons for cocktail parties, banquets or seminars, and a boardroom that can accommodate up to 20 persons.

Fraser Place Tianjin also provides 24-hour security and CCTV surveillance, and complimentary high-speed Wi-Fi Internet access as a standard offering across all Frasers Hospitality's properties.

Frasers Hospitality's global portfolio, including those in the pipeline, stands at 132 properties<sup>4</sup> in more than 70 cities and more than 21,000 keys worldwide.

A special introductory rate starting from RMB12, 000 monthly, inclusive of daily breakfast and housekeeping, is available for stays commencing from 1 December 2015 to 29 February 2016. Reservations are subject to availability and can be made online at <http://tianjin.frasershospitality.com>, by calling +86 22 5892 0800 or emailing [sales.tianjin@frasershospitality.com](mailto:sales.tianjin@frasershospitality.com).

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<sup>4</sup> Including properties under management contracts

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### About Frasers Centrepoint Limited

Frasers Centrepoint Limited (“FCL”) is a full-fledged international real estate company and one of Singapore’s top property companies with total assets above S\$23 billion as at 30 September 2015. FCL has four core businesses focused on residential, commercial and industrial properties in the key markets of Singapore, Australia and China, and in the hospitality business spanning more than 70 cities across North Asia, Southeast Asia, Australia, Europe, and the Middle-East.

FCL is listed on the Main Board of the Singapore Exchange Securities Trading Limited (“SGX-ST”). The Company is also a sponsor and manager of two REITs listed on the SGX-ST, Frasers Centrepoint Trust (“FCT”) and Frasers Commercial Trust (“FCOT”) that are focused on retail properties, and office and business space properties respectively, and one stapled trust listed on the SGX-ST, Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust (“FH-REIT”) and Frasers Hospitality Business Trust) that is focused on hospitality properties.

As a testament to its excellent service standards, best practices, and support of the environment, FCL is the proud recipient of numerous awards and accolades both locally and abroad.

For more information on FCL, please visit [www.fraserscentrepoint.com](http://www.fraserscentrepoint.com).

### About Frasers Hospitality

Frasers Hospitality, the hospitality arm of Frasers Centrepoint Limited, is a global hospitality operator with Gold-Standard serviced, hotel residences and boutique lifestyle hotels across Europe, Middle East, North Asia, Southeast Asia and Australia.

Frasers Hospitality commits to “anticipates and exceeds the evolving needs of executive travellers through continuous innovation”, and providing its customers with the space, family and community away from home. Conceived with the lifestyle preferences of today’s discerning extended stay executive travellers in mind, Frasers Hospitality has three branded Gold-Standard serviced residences offerings – *Fraser Suites*, *Fraser Place* and *Fraser Residence*, a second-tier brand, *Modena by Fraser*, and a design-led hotel residence brand, *Capri by Fraser*. In addition, the group operates two brands of upscale boutique lifestyle hotels, *Malmaison* and *Hotel du Vin*.

For more information on Frasers Hospitality, please visit [www.frasershospitality.com](http://www.frasershospitality.com)

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**PRESS RELEASE**

**Awards & Accolades  
2015**

Australasia's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Suites Sydney

Asia's Leading Serviced Apartment Brand 2014 & 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

Asia's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Suites Singapore

China's Leading Serviced Apartments 2013 – 2015  
by World Travel Award  
Fraser Suites Chengdu

China's Leading Serviced Apartment Brand 2013 - 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

India's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Suites New Delhi

Japan's Leading Serviced Apartment Brand 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

Japan's Leading Serviced Apartments 2015  
by World Travel Award  
Fraser Residence Nankai, Osaka

Malaysia's Leading Serviced Apartments 2015  
by World Travel Award  
Fraser Residence Kuala Lumpur

Indonesia's Leading Serviced Apartment and Suite 2014 & 2015  
by Indonesia Travel Tourism Industry  
Fraser Residence Menteng, Jakarta

Best Serviced Apartment Operator 2013 - 2015  
by Travel Trade Gazette (TTG)  
Frasers Hospitality Pte Ltd

Best Serviced Residence 2013 - 2015  
by Expatriate Lifestyle  
Fraser Place Kuala Lumpur

Best Serviced Residence 2015 – Excellence Award  
by Expatriate Lifestyle  
Capri by Fraser, Kuala Lumpur / Malaysia

Best Superior Accommodation  
by Queensland Hotels Association Awards for Excellence  
Capri by Fraser, Brisbane / Australia

Best Apartment / Suite Hotel  
by Australian Hotels Association 2015 National Awards for Excellence  
Fraser Suites Sydney

**The Fraser  
Collection**

Aberdeen  
Bahrain  
Bangkok  
Barcelona  
Beijing  
Belfast  
Birmingham  
Brighton  
Brisbane  
Bristol  
Budapest

Cambridge  
Cheltenham  
Chengdu  
Doha  
Dubai  
Dundee  
Edinburgh  
Frankfurt  
Geneva  
Glasgow  
Guangzhou

Hanoi  
Harrogate  
Henley-on-Thames  
Ho Chi Minh City  
Istanbul  
Jakarta  
Kuala Lumpur  
Leeds  
Liverpool  
London  
Manchester

Manila  
Melbourne  
Nanjing  
Newcastle  
New Delhi  
Osaka  
Oxford  
Paris  
Perth  
Poole  
Reading

Riyadh  
Seoul  
Shanghai  
Sheraton  
Singapore  
St Andrews  
Suzhou  
Sydney  
Tianjin  
Tunbridge Wells  
Wimbledon

Winchester  
Wuhan  
Wuxi  
York  
Abuja (2016)  
Antasya (2016)  
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**PRESS RELEASE**

Best Serviced Apartments 2015  
by HM Awards for Hotel & Accommodation Excellence, HM Magazine  
Fraser Suites Sydney

Best Serviced Apartment Group 2015  
by HRM Asia Readers Choice Awards  
Frasers Hospitality Pte Ltd

Best Business Hotel 2015  
by HRM Asia Readers Choice Awards  
Capri by Fraser, Changi City/Singapore

Luxury Apartments of the year  
by Luxury Travel Guide Awards  
Fraser Residence Nankai, Osaka

Europe's Leading Serviced Apartment Brand 2014 & 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

England's Leading Serviced Apartment Brand 2014 & 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

France's Leading Serviced Apartment Brand 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

Hungary's Leading Serviced Apartment Brand 2014 & 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

Europe's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Suites Le Claridge Champs-Élysées, Paris

England's Leading Serviced Apartments 2014  
by World Travel Award  
Fraser Suites Queensgate, London

Hungary's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Residence Budapest

Scotland's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Suites Edinburgh

Turkey's Leading Serviced Apartments 2014 & 2015  
by World Travel Award  
Fraser Place Anthill Istanbul

Middle East's Leading Serviced Apartment Brand 2013 – 2015  
by World Travel Award  
Frasers Hospitality Pte Ltd

Bahrain's Leading Serviced Apartments 2013 - 2015  
by World Travel Award  
Fraser Suites Bahrain

Qatar's Leading Serviced Apartments 2013 - 2015  
by World Travel Award  
Fraser Suites Doha

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Bristol  
Budapest

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Cheltenham  
Chengdu  
Doha  
Dubai  
Dundee  
Edinburgh  
Frankfurt  
Geneva  
Glasgow  
Guangzhou

Hanoi  
Harrogate  
Henley-on-Thames  
Ho Chi Minh City  
Istanbul  
Jakarta  
Kuala Lumpur  
Leeds  
Liverpool  
London  
Manchester

Manila  
Melbourne  
Nanjing  
Newcastle  
New Delhi  
Osaka  
Oxford  
Paris  
Perth  
Poole  
Reading

Riyadh  
Seoul  
Shanghai  
Sheraton  
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**PRESS RELEASE**

Dubai's Leading Serviced Apartments 2013 - 2015  
by World Travel Award  
Fraser Suites Dubai

Best Serviced Apartment in China 2015  
by Golden Horse Awards  
Fraser Suites Top Glory Shanghai

Best Serviced Apartments Brand of China 2015  
by 10<sup>th</sup> China Hotel Starlight Awards, The Centre of Asia Hotel Forum  
Fraser Hospitality Pte Ltd

Best Serviced Apartment of China 2015  
by 10<sup>th</sup> China Hotel Starlight Awards, The Centre of Asia Hotel Forum  
Fraser Residence Shanghai

Most Preferred Serviced Apartment for Business Travelers of China 2015  
by 10<sup>th</sup> China Hotel Starlight Awards, The Centre of Asia Hotel Forum  
Fraser Suites Suzhou

Best High-end Serviced Apartment in China 2015  
by 10<sup>th</sup> China Hotel Starlight Awards, The Centre of Asia Hotel Forum  
Fraser Suites Top Glory Shanghai

Best Newly Open Serviced Apartments of China 2015  
by 10<sup>th</sup> China Hotel Starlight Awards, The Centre of Asia Hotel Forum  
Modena by Fraser Zhuankou Wuhan

Travellers' Choice 2015  
by Trip Advisor  
Fraser Suites Hanoi  
Fraser Suites Chengdu  
Fraser Residence Budapest

For a full and comprehensive list of our awards and accolades, please refer to [www.frasershospitality.com](http://www.frasershospitality.com)

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