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N E W S RELEASE

Frasers Hospitality Enhances User Experience On Website

New Look And Content-Rich Platform Available Across Multiple Devices For Tech-Forward Travellers



Frasers Hospitality's new website

Singapore, 24 November 2014 – Frasers Hospitality Pte Ltd (Frasers Hospitality), a world leader in premium serviced apartments and hotel residences, has launched its new website (<u>www.frasershospitality.com</u>), marking a major milestone of innovation and efficiency in its digital strategy to engage travellers online.

Designed to optimise the browsing experience with fast, responsive and seamless access across desktops and multiple mobile devices, the revamped website reflects an entirely new look and feel that is content-rich with enhanced operational functionalities aimed at enriching the user experiences of its guests.



Designed by expert web developers, TravelClick, the new website features built-in user-friendly search functions, filters and reservation options to help guests navigate their way across Frasers Hospitality's 92 properties worldwide. It enables travellers to search and book, manage their reservations, communicate their preferences, receive news on special offers and enjoy exclusive privileges through the Fraser World members' portal.

The new website features expanded accommodation pages that portray the uniqueness of each residence category, layout and amenities, together with videos and interactive photo galleries that offer visitors the best visual experience of each property and destination. This is further enhanced with interactive maps that showcase tourist attractions as well as a blog that serves as a travel guide with useful links to event happenings, destination highlights and historical sites of interest, as recommended by local staff.

To facilitate updates, enquiries and feedback, a social media channel integration has been built into the website, allowing guests to connect with the brand easily through live feeds and to 'like' or 'share' information and experiences on multiple social media platforms including Facebook, Twitter, Instagram, Pinterest and Google+.

"This is part of our ongoing efforts to continually enhance our offerings, always ensuring that we are well positioned to cater to the evolving needs and expectations of today's tech-forward travellers, no matter where and how they are connected to the website," said Mr Choe Peng Sum, Chief Executive Officer of Frasers Hospitality Pte Ltd. "Our aim is to always deliver the Fraser experience at every touch-point possible and this new website reflects convenience, intuitiveness, service-orientation and innovation, which is at the heart of everything we do."

"A key requirement of our brief was for us to develop a website that is not only easy to navigate, but also responsive, visually stimulating and interactive in order to drive conversions," said Jan Tissera, President, TravelClick International. "Employing best-in-class digital practices, we've set a new standard in the online experience for corporate travellers with Frasers Hospitality's new and enhanced website."

As an aggregation and distribution point for the group's inventory, the website also incorporates the latest web analytics and tracking technology to better measure traffic, conversion as well as other key performance indicators to monitor return of investment and improve the effectiveness of online marketing strategies.



The website provides a clear introduction to its award-winning collection of premium serviced apartments and hotel residences, which span 49 of the world's major cities and gateways across Asia, Australia, Middle East and Europe. These include its Gold-standard serviced residences Fraser Suites, Fraser Place and Fraser Residence; Modena by Fraser serviced residences and Capri by Fraser hotel residences, which are conveniently categorised by destination.

In line with its focus on technology and innovation, Frasers Hospitality also has in place enhanced business intelligence, Global Distribution Systems media and provides high-speed Internet access for travellers to enjoy seamless connectivity complimentary throughout their stay.

Frasers Hospitality Pte Ltd's global portfolio, including those in the pipeline, stands at 92 properties in 49 key gateway cities, and more than 16,000 apartments worldwide.

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THE FRASER COLLECTION	BAHRAIN BANGKOK BEIJING BUDAPEST CHENGDU DOHA	DUBAI EDINBURGH GLASGOW GUANGZHOU HANOI HO CHI MINH CITY	ISTANBUL JAKARTA KUALA LUMPUR LONDON MANILA MELBOURNE	NANJING NEW DELHI OSAKA PARIS PERTH SEOUL	SHANGHAI SHENZHEN SINGAPORE SUZHOU SYDNEY TIANJIN	WUHAN BANGALORE (2014) CHENNAI (2014) FRANKFURT (2014) GURGAON (2014) RIYADH (2014)	WUXI (2014) BRISBANE (2015) JOHOR (2015) CHANGZHOU (2016) TOKYO (2017)
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About Frasers Hospitality

Frasers Hospitality, the hospitality arm of Frasers Centrepoint Limited, is a global serviced residence operator with Gold-Standard residences across Europe, North Asia, Southeast Asia, Middle East and Australia.

Frasers Hospitality commits to "meeting the unique needs of executive travellers through continuous innovation", and providing its customers with the space, family and community away from home. Conceived with the lifestyle preferences of today's discerning extended stay executive travellers in mind, Frasers Hospitality has three branded serviced residences offerings – Fraser Suites, Fraser Place and Fraser Residence, a second brand, Modena by Fraser, and Capri by Fraser. For more information on Frasers Hospitality, please visit <u>www.frasershospitality.com</u>

About Frasers Centrepoint Limited

Frasers Centrepoint Limited ("FCL") is a full-fledged international real estate company and one of Singapore's top property companies with total assets of approximately S\$17 billion as at 30 September 2014. FCL has four core businesses focused on residential, commercial, hospitality and industrial properties spanning over 35 cities across Asia, Australasia, Europe, and the Middle-East.

FCL is listed on the Main Board of the Singapore Exchange Securities Trading Limited ("SGX-ST"). The Company is also the sponsor of three real estate investment trusts listed on the Main Board of the SGX-ST. They are Frasers Centrepoint Trust, Frasers Commercial Trust, and Frasers Hospitality Trust, which are focused on retail properties, office and business space properties, and hospitality properties, respectively.

As a testament to its excellent service standards, best practices, and support of the environment, FCL is the proud recipient of numerous awards and accolades both locally and abroad.

For more information on FCL, please visit <u>www.fraserscentrepoint.com</u>.

Balikpapan (2017) Hefei (2017) Johor Bahru (2017) Bahrain Dubai Jakarta Osaka Suzhou Frankfurt (2015) Sydney Tianjin Abuja (2016) Berlin (2016) Bangkok Edinburgh Kuala Lumpur Paris Glasgow Barcelona London Perth The Frase Beijing Budapest Guangzhou Hanoi Lagos (2017) Nanchang (2017) Manila Seoul Wuhan Dalian (2016) Melbourne Shangha Wuxi Geneva (2016) Collection Chengdu Doha Nanjing New Delhi Gurgaon (2016) Ho Chi Minh City Shenzhen Al Rivadh (2015) Tokyo (2017) Kunming (2016) Istanbu Singapore isbane (2015)

Awards & Accolades

2014 Best Serviced Residence 2013 – 2014 by Expatriate Lifestyle Fraser Place Kuala Lumpur

Best Serviced Apartments and Hotel Residences Award by Industry Eminence Awards 2014 Fraser Suites New Delhi

Australasia's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Sydney

Asia's Leading Serviced Apartment Brand 2014 by World Travel Award Frasers Hospitality Pte Ltd

Asia's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Singapore

Asia's Leading Hotel Residences 2013 - 2014 by World Travel Award Capri by Fraser, Changi City / Singapore

China's Leading Serviced Apartments 2013 - 2014 by World Travel Award Fraser Suites Chengdu

China's Leading Serviced Apartment Brand 2013 - 2014 by World Travel Award Frasers Hospitality Pte Ltd

> India's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites New Delhi

South Korea's Leading Serviced Apartment Brand 2014 by World Travel Award Frasers Hospitality Pte Ltd

South Korea's Leading Serviced Apartments 2014 by World Travel Award Fraser Place Namdaemun, Seoul

Best Serviced Apartment Operator 2013 & 2014 by Travel Trade Gazette (TTG) Frasers Hospitality Pte Ltd

Serviced Apartment Property of the Year 2009, 2011-2014 by HM Awards for Hotel & Accommodation Excellence, HM Magazine Fraser Suites Sydney

> Europe's Leading Serviced Apartment Brand 2014 by World Travel Award Frasers Hospitality Pte Ltd

Europe's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Le Claridge Champs-Elysées

England's Leading Serviced Apartment Brand 2014 by World Travel Award Frasers Hospitality Pte Ltd

England's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Kensington

France's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Le Claridge Champs-Elysées Hungary's Leading Serviced Apartment Brand 2014 by World Travel Award Frasers Hospitality Pte Ltd

Hungary's Leading Serviced Apartments 2014 by World Travel Award Fraser Residence Budapest

Scotland's Leading Serviced Apartments 2014 by World Travel Award Fraser Suites Edinburgh

Turkey's Leading Serviced Apartments 2014 by World Travel Award Fraser Place Anthill Istanbul

Middle East's Leading Serviced Apartment Brand 2013 & 2014 by World Travel Award Frasers Hospitality Pte Ltd

Bahrain's Leading Serviced Apartments 2013 & 2014 by World Travel Award Fraser Suites Bahrain

Qatar's Leading Serviced Apartments 2013 & 2014 by World Travel Award Fraser Suites Doha

Dubai's Leading Serviced Apartments 2013 & 2014 by World Travel Award Fraser Suites Dubai

Serviced Apartments Special Commendation Award by Scottish Hotel Awards Fraser Suites Edinburgh

Serviced Apartments Hospitality Award 2014 by Scottish Hotel Awards Fraser Suites Glasgow

Serviced Apartments of the year 2014 by Scottish Hotel Awards Fraser Suites Glasgow

CHIC International Hospitality Excellence Award by China Hotel Investment Conference Frasers Hospitality Pte Ltd

> The Best Serviced Apartment of 2013 by Booking.com Fraser Suites Suzhou

Best Serviced Apartments Brand of China by 9th China Hotel Starlight Awards Frasers Hospitality Pte Ltd

Best Luxurious Serviced Apartment of China by 9th China Hotel Starlight Awards Fraser Suites Chengdu

Best Newly Open Serviced Apartment of China by 9th China Hotel Starlight Awards Fraser Suites Guangzhou

> Best Serviced Apartment of China by 9th China Hotel Starlight Awards Fraser Suites Top Glory Shanghai

Best Designed Boutique Hotel Residence of China by 9th China Hotel Starlight Awards Modena Putuo Shanghai

> **Top Performing Partner by booking.com** Fraser Residence Shanghai

For a full and comprehensive list of our awards and accolades, please refer to www.frasershospitality.com