

Eagerly awaited opportunities return to Berwick Waters

First land lots in three years met with strong demand

- ◆ **More than 280 buyers respond to first land lots offered in three years**
- ◆ **24 of the 31 lots sold** at the sales launch
- ◆ **Stunning wetland views** with easy access to everyday amenity

MELBOURNE, 5 MAY 2021

Frasers Property Australia and Mondous Property Australia have reported a hugely successful sales launch of new land lots at Berwick Waters, with 24 of the 31 lots in the premier release sold over the weekend.

On Saturday, the first release in three years at Berwick Waters attracted over 650 people to the masterplanned community in Melbourne's south-east.

Due to the high demand, an online booking system was put in place to give everyone a fair chance at securing a sales appointment, and 39 interested parties registered within the first minute of the system going live.

Sarah Bloom, General Manager Development Victoria, Frasers Property Australia says the launch of sales marked a turning point for the community, which had waited patiently for the opportunity.

"We had close to 70 people registered to book a sales appointment and our sales staff were run off their feet handling enquiries from interested buyers on the day. The sales office is now open seven days a week, so I encourage anyone who missed out on the day to book an appointment," says Ms Bloom.

People can call Frasers Property on 13 38 38 or visit www.berwickwaters.com.au for more information.

The launch was celebrated with a safari-themed family fun day with plenty of free activities enjoyed by over 250 families. Children especially loved the face painting, balloon twisting, Henna art and the craft stations.

There were also live DJ performances and food trucks serving up burgers, Indian street food, doughnuts, coffee and juices.

The two new releases at Berwick Waters included 26 land lots in the Promenade Village precinct and five blocks in the Upper Bank precinct, offering either close proximity to the future town centre or the stunning wetland amenities.

All five lots in the Upper Bank precinct were snapped up by buyers at the sales launch. The seven remaining lots in the Promenade Village precinct are priced from \$405,000 and range in size from 350 sqm to 528 sqm.

"In the decade since Berwick Waters was established as the first new community in the burgeoning south-east corridor, Melbourne has extended kilometres further along this highly active corridor so the community is in a the premium location of the corridor," says Ms Bloom.

"In addition to its appeal to families, investors are also recognising the capital growth potential of this major growth area.

"The masterplanned community is designed, considered and created to bring together all the elements of a great life. The balance between natural beauty and everyday convenience is what makes Berwick Waters the pride of the south-east and is the reason why close to 4,000 residents are proud to call Berwick Waters home," she says.

For **Julie** and **Stephen Raciti**, a few boxes had to be ticked when they were looking for land to build their dream home

“Berwick Waters definitely ticked all the boxes for us, with number one being the location. It’s near the school that we wanted to send our son to, and there is a park at our doorstep so Marcus can have a little play after school,” says Julie.

The couple had been looking for land for about a year when they found the perfect lot at Berwick Waters. Or, as they put it, “the land found them”.

“I was driving around the area with Marcus in the car after work one day and they had literally just opened up the road where our land is on. I got out of the car, stepped on the land and just looked across the wetlands and thought to myself: ‘this is it’,” says Julie.

“We went out there pretty much the next day and saw the land was overlooking the wetlands and park exactly like we wanted. The land is about 500 sqm, just the perfect size for us as well. It really ticked all the boxes for us, so we took a chance and pretty much finalised the purchase by the weekend,” says Stephen.

The couple have been living in Berwick Waters for seven years now and love the natural surroundings in the peaceful and relaxing environment.

“It’s fantastic living across from the wetlands, especially when you come home after a long day at work,” says Stephen.

“You look out of the window and see the park and wetlands and you just feel reset. It feels very peaceful especially during the summer days when you get to watch the sun set. It just makes you forget about the long day you’ve had,” Stephen says.

Berwick Waters, 50 kilometres south-east of Melbourne, will accommodate more than 2,500 homes when finished. Over 1,400 homes have been built with almost 4,000 people already calling Berwick Waters home.

The development will feature over 50 hectares of wetlands and open space, more than 9 kilometres of walking and cycling paths, and a wide range of parks and playgrounds scattered with BBQ facilities, providing the perfect setting for memorable family moments.

The new community is surrounded by amenity and social infrastructure. As many as six tennis courts, five AFL sized ovals and cricket pitches, three soccer grounds and four netball courts are planned to be delivered by Council for the local area.

In addition to a medical clinic at Waterside Centre, Casey Hospital has a 24-hour emergency department and is within 7 kilometres.

Plans for the future Berwick Waters town centre include a supermarket, specialty stores and a wide range of dining options, bringing convenient shopping right into the heart of the neighbourhood.

Berwick Waters is surrounded by a choice of public and private primary and secondary schools, such as Hillcrest and Rivercrest Christian Colleges, Grayling Primary and St Catherine’s Primary. Federation University and Chisholm Institute are also within 6 kilometres.

The Berwick Waters sales office is at 2 Viewbank Road, Clyde North, and is open daily from 11am to 5pm. Call 13 38 38 or visit www.berwickwaters.com.au for more information.

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We develop residential land, housing, and apartments and have delivered over 140,000 homes during our legacy; and develop build-to-rent, commercial, retail and mixed-use properties. Our activities also encompass the ownership and management of investment property, incorporating property and asset management services.

We work sustainably to ensure the places we create leave a positive environmental legacy and enhance the way people live life together. Frasers Property in Australia has certified over 3.4 million square metres of Green Star space across our communities, and our commitment to reduce carbon has been approved by the global Science-Based Targets initiative. We are also certified by the Australian Government's Climate Active initiative. Frasers Property Australia owns Real Utilities, a licensed Australian energy retailer that owns and manages energy infrastructure within some of our communities with the mission to be greener, cheaper and simpler.

We value diversity and firmly believe that together, we're better. We employ over 500 people nationally and are recognised as an Employer of Choice for Gender Equality by the Australian Government's Workplace Gender Equality Agency.

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Frasers Property's multi-national businesses operate across five asset classes, namely, residential, retail, commercial & business parks, industrial & logistics as well as hospitality. The Group has businesses in Southeast Asia, Australia, Europe and China, and its well-established hospitality business owns and/or operates serviced apartments and hotels in over 70 cities and 20 countries across Asia, Australia, Europe, the Middle East and Africa.

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