

CASE STUDY

Residential case study: Jacques Lotter Research and potential lead to excellent opportunities

Sydney – 1 December 2016 – For first home buyer Jacques Lotter, the apartments at Frasers Property Australia's Centrale were especially appealing for a number of reasons, not least the convenience of the new community.

Convenient for tenants, especially, according to Jacques, who plans to make his first property purchase an investment while he continues to live on the Northern Beaches.

After careful research and asking plenty of questions of Frasers Property's Centrale team, Jacques was confident and ready to make his first foray into the market, buying a one bedroom apartment.

His decision to select an apartment with no car space was calculated – and made easy because of the on-site train station.

"I decided to choose an apartment without a car space because of Centrale's excellent connectivity. It's in a very convenient location and the onsite North Ryde station will make getting around a breeze," Jacques says.

"Fewer people these days are owning cars because public transport is much more efficient and affordable. As an investment property, my new apartment will appeal to tenants because Centrale is particularly well serviced by public transport options.

"The no car space option made sense from a price perspective and will mean that the future return on my investment will be strong, especially given the prospects for the North Ryde and Macquarie Park area."

Jacques wasn't actually looking for an apartment until he drove past the Centrale site on Delhi Road.

"The Centrale signage stood out to me so I began to research the new development. It was an incredible opportunity not to miss," Jacques says.

"I have many friends who have bought within Frasers Property communities across Sydney and the feedback has always been very positive. I knew I could rely on them to deliver, which ultimately made my decision much easier.

"With the business park next door, I can see the potential to lease the apartment to a business as a corporate suite for the traveling professional."

The Centrale Sales Centre and Display Suite is located at Building A, 12 Julius Avenue, and is open 7 days a week from 11am to 5pm. For further information, visit [Facebook.com/centraleapartments](https://www.centraleapartments.com.au), call 13 38 38 or visit www.centraleapartments.com.au.



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About Frasers Property Australia

Frasers Property Australia Pty Limited (FPA) is one of Australia's leading diversified property groups and is the Australian division of Frasers Centrepoint Limited. The group has over 90 years' heritage in Australia with current activities covering the development of residential land, housing and apartments, commercial, retail and industrial properties, investment property ownership and management, and property management.

Being part of a global group opens up a world of opportunities for FPA's customers. FPA appreciates its customers and rewards their loyalty through Prosperity, a national loyalty program providing residential customers with generous purchase and referral rewards, plus benefits at Frasers Hospitality's serviced hotel residences and boutique lifestyle hotels around the world.

Sustainability is at the heart of FPA's operations. The group creates places where resources are re-used, recycled and restored. It fosters new ideas to support people and the planet, and undertakes tangible initiatives to help people lead happier, healthier lives. Driven by a highly experienced team of people committed to delivering *real places for real people*, the core values of the group are *passionate, authentic, dynamic and respectful*.

For more information about FPA, visit www.frasersproperty.com.au

About Frasers Centrepoint Limited

Frasers Centrepoint Limited (FCL) is a full-fledged international real estate company and one of Singapore's top property companies with total assets of S\$24 billion as at 30 September 2016. FCL has three strategic business units – Singapore, Australia and Hospitality, which focus on residential, commercial, retail and industrial properties in Singapore and Australia, and the hospitality business spanning more than 80 cities across Asia, Australia, Europe, and the Middle-East. FCL also has an International Business unit that focuses on the Group's investments in China, Southeast Asia, and the United Kingdom.

FCL is listed on the Main Board of the Singapore Exchange Securities Trading Limited (SGX-ST). FCL is also a sponsor and its subsidiaries are the managers of three REITs listed on the SGX-ST, Frasers Centrepoint Trust, Frasers Commercial Trust, and Frasers Logistics & Industrial Trust that are focused on retail properties, office and business space properties, and industrial properties respectively, as well as one stapled trust listed on the SGX-ST, Frasers Hospitality Trust (comprising Frasers Hospitality Real Estate Investment Trust and Frasers Hospitality Business Trust) that is focused on hospitality properties.

As a testament to its excellent service standards, best practices, and support of the environment, FCL is the proud recipient of numerous awards and accolades both locally and abroad.

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