

Golden Ventures Leasehold Real Estate Investment Trust 3QFY21 Result Presentation

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- Please study relevant information carefully before making any investment decision. Investors are encouraged to make an investment only when such decision correspond with their own objective and only after they have acknowledged all risks and have been informed that the returns may be more or less than initial sum.





## **KEY HIGHLIGHT**



## **GVREIT Milestone**



### 2015

27 Nov

UVRM has been approved the REIT's license from the S.E.C.

#### 9 Jan

UVRM is registered as a limited company from DBD

## 2017

#### 15 Dec

TRIS assigned the issuer rating of GVREIT at "A-"

### 2019

#### 31 July

GVREIT was selected as one of ESG100 list in 2019, which is outstanding in their environmental, social, and governance performance

### 2021

26 Jan Change name from "UVRM" to "FPCAMT"

#### 17 Jun

1st time for participation in 2021 GRESB

### 2016

#### 22 Mar

Initiated Golden Ventures Leasehold Real Estate Investment Trust (GVREIT)

#### 29 Mar

Invested in core assets; Park Ventures Ecoplex (excluded The Okura Prestige Bangkok) and Sathorn Square

#### 4 Apr

GVREIT's First Day Trade

### 2018

**30 Apr** GVREIT issued Debentures "GVREIT274A" With rating at A-

### 2020

#### 30 Jul

Selected to be one of ESG100 list in 2020 for two consecutive year

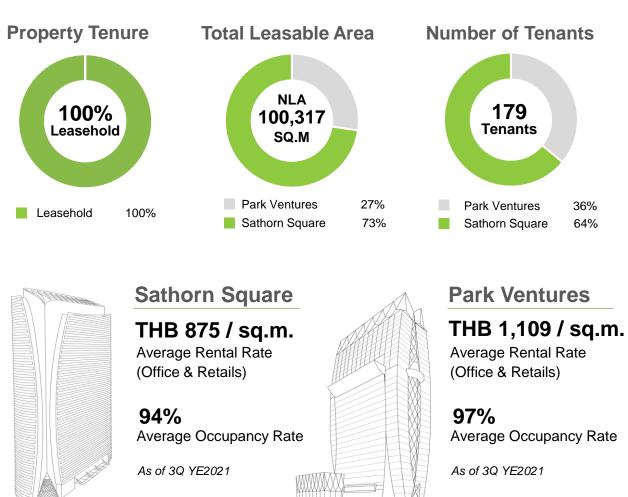
#### 30 Oct

Affirmed Credit Rating from TRIS at "A-" (Outlook – Stable)

## Key Highlight



**Resilient Portfolio** 



## **Stable Performance**

Market Price	THB 10.60 per unit (Closing Price on 30 June 2021)
Market Cap	THB 8,636.9 million (As of 30 June 2021)
NAV	9,065.5 million Baht
NAV per Unit	11.1260

THB 10,198 m	<b>95%</b>		
Properties Value	Total Occupancy Rate		
As of 3Q'21	Avg of 3Q'21		
A- (Stable Outlook)	<b>8.0%</b>		
Credit Rating	Yield @Par		
As of 3Q'21	As of 3Q'21		
<b>1.52 Yrs</b>	66%		
Weighted Average Lease Expiry	Net Profit Margin		
As of 3Q'21	As of 3Q'21		

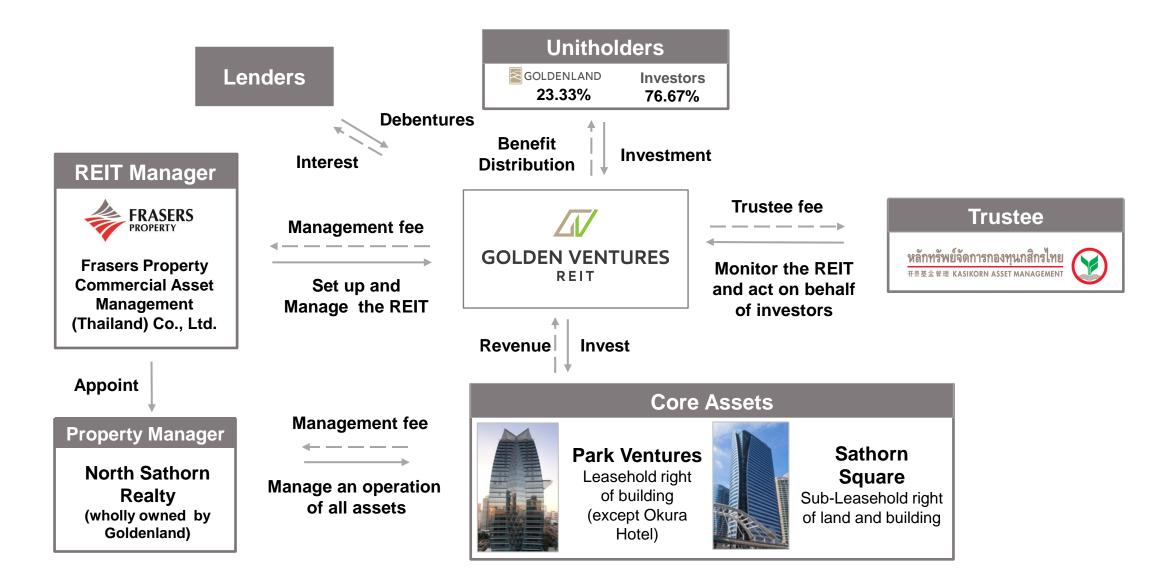


## STRUCTURE & PORTFOLIO OVERVIEW



## **GVREIT Structure**





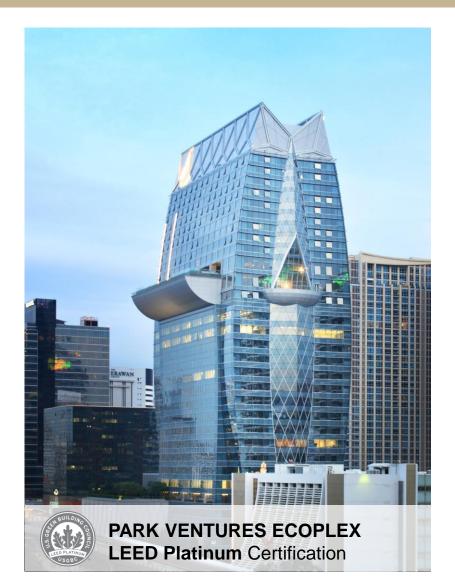
## **Premium Quality Asset**

**Park Ventures Ecoplex** 



### High-End Grade A Office Building on Prime CBD location on the corner of Wireless Road and Ploenchit Road

Land	Approximately 5 Rai 36.2 sq.wah.	
Building	22-floor office building with a gross floor area of 53,304 sq.m. and net leasable area of 27,418 sq.m. (excluding the area for The Okura Prestige Hotel Bangkok 23 <sup>rd</sup> - 34 <sup>th</sup> Floor)	
Type of Investment	Leasehold right of building (excluding the Okura Prestige Hotel Bangkok)	
Location	Ploenchit-Wireless Road (Direct access to BTS Ploenchit Station)	
Leasable Area	27,418 sq.m.	
Lease Term	Leasehold right of Building until 5 September 2041	
Age of Building	9 years 11 months (completed in September 2011)	
Average Occupancy Rate (As of 3Q YE2021)	97%	
Average Rental Rate (As of 3Q YE2021)	1,109 Baht/sq.m./month	
Neighborhoods	Okura Prestige Hotel, Plaza Athenee Hotel, US Embassy, Japan Embassy, Central Embassy, Central Chidlom	
Developed by	Univentures PLC.	
Accreditation & Awards	LEED* Platinum Certification, Thailand Energy Award 2013, ASEAN Energy Award 2013	



## Premium Quality Asset

Sathorn Square





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SATHORN SQUARE LEED Gold Certification

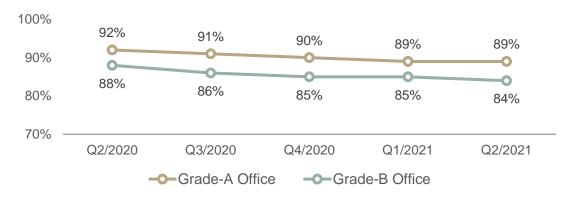
Bangkok's Unique Architectural design Building with a Seamless Access in the Heart of the CBD			
Land	Approximately 5 Rai 60.32 sq.wah.		
Building	40-floor building with a gross floor area of 114,567 sq.m. and net leasable area of 72,899 sq.m.		
Type of Investment	Sub-leasehold right of land and building		
Location	Sathorn-Narathiwas Road (Direct access to BTS Chong Nonsi)		
Leasable Area	72,899 sq.m.		
Lease Term	Sub-Leasehold right of Land & Building until 6 October 2040		
Age of Building	9 years 5 months (completed in October 2011)		
Average Occupancy Rate (As of 3Q YE2021)	94%		
Average Rental Rate (As of 3Q YE2021)	875 Baht/sq.m./month		
Neighborhoods	W Hotels, The Ritz-Carlton Residences, BNH Hospital, Bangkok Christian College		
Developed by	Golden Land Property Development PLC.		
Accreditation & Awards	LEED* Gold Certification, Thailand Energy Award 2014, ASEAN Energy Award 2014		

## **Office Market Performance**

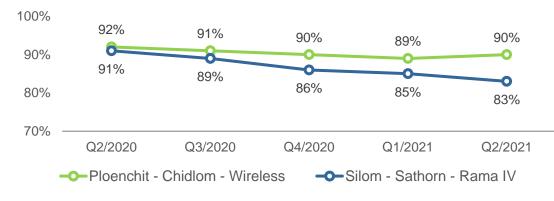


## **Market Occupancy Rate**

### Bangkok Office Market Occupancy Rate



### Sub-Market Occupancy Rate



## Market Rental Rate

1,500





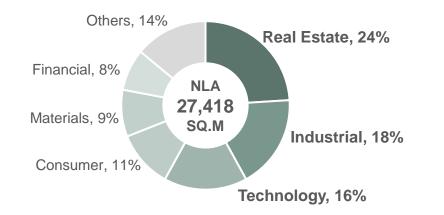
- The occupancy rate of the Bangkok office building market There is a tendency to decline continuously from Q2/2020 until the present both in the area of Ploenchit - Chidlom – Wireless and Silom -Sathorn - Rama IV
- While the rental rates in the sub-market tend to decline slightly as well as sub-market occupancy rates.

## Tenants Profile (by Area), Rental Rate, Occupancy Rate

## GOLDEN VENTURES REIT

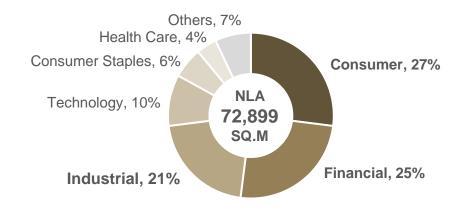
## **Park Ventures Ecoplex**

### **Tenants Profile by Area**

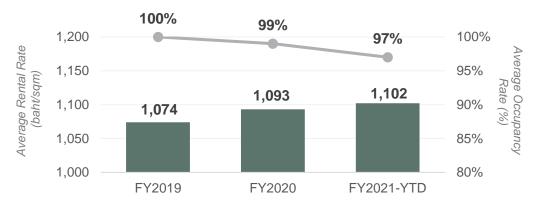


## Sathorn Square

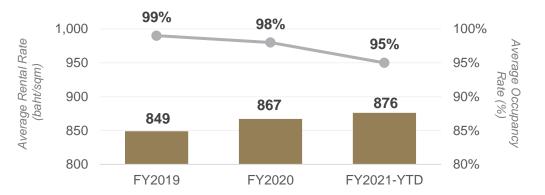
### **Tenants Profile by Area**



### **Rental Rate and Occupancy Rate**



### **Rental Rate and Occupancy Rate**



## **Key Strategies During COVID-19**



# Maintain Level of Occupancy Rate



 Due to authorities measurement for COVID-19, some of our business partners can't operate fully operation.
We designed appropriated relief measurements to our partners for getting through this tough times together.

## Ensure High Quality Hygiene Procurement



 GVREIT maintains the highest standard of cleanliness and sanitization in all areas in the building and still strictly adhere to the hygiene measures for the safety and health of all building users.

## Enhance Asset Qualities



 We continually monitor the building condition and improve the building engineering and building equipment to keep the building in good condition and generate income. In order to maintain the image of a Grade A office building with LEED certification



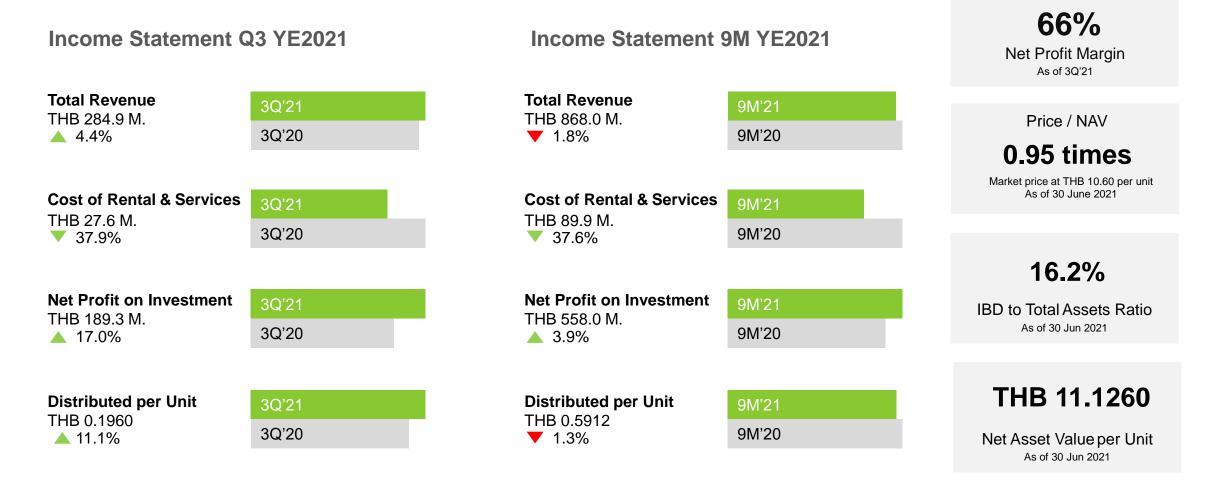
## FINANCIAL PERFORMANCE



## **Stable Financial Performance**



## **Financial Information YE2021**



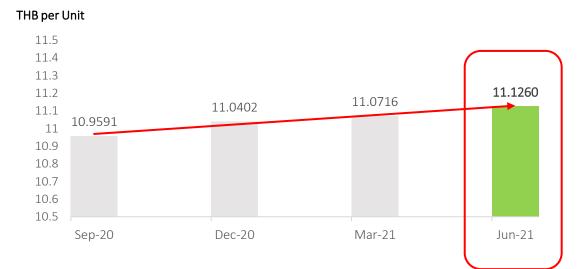
## **Healthy Balance Sheet**



### **Balance Sheet**

(Unit: THB million)	30 Jun 21	30 Sep 20	Change
Investment Properties <sup>(1)</sup>	11,065.9	10,197.8	8.5%
Investment in Securities and Cash	1,219.1	1,097.2	11.1%
Other Assets <sup>(2)</sup>	29.6	53.1	<b>V</b> 44.3%
Total Asset	12,314.6	11,348.1	<b>a</b> 8.5%
Interest Bearing Debt <sup>(3)</sup>	1,998.1	1,997.8	<b>0.0%</b>
Lease Liabilities	868.1	-	
Other Liabilities <sup>(4)</sup>	383.0	420.7	9.0%
Total Liabilities	3,249.1	2,418.6	▲ 34.3%
Net Asset	9,065.5	8,929.5	<u> </u>

### Net Asset Value per Unit



<sup>(1)</sup> Includes Investment Properties – ROU Assets

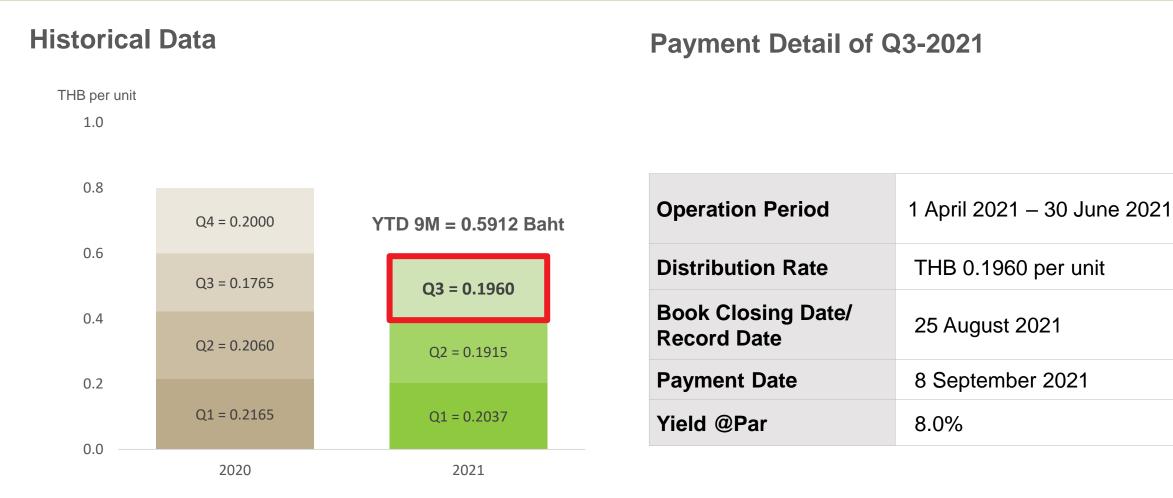
<sup>(2)</sup> Other Assets = Rental and service receivables + Accrued interest income + Prepaid expenses + Other assets + Deferred expenses

<sup>(3)</sup> Interest Bearing Debt = Debentures

<sup>(4)</sup> Other Liabilities = Other accounts payable + Accrued expenses + Rental and service income received in advance + Deposits from rental and services + Other liabilities

## **Distributed Information**





**Distribution Policy** 

- The Dividend distribution shall pay no more than 4 times in each accounting period.
- The dividend payout ratio will be at least 90% of adjusted annual net profit in cash basis.
- Par @9.875



INVEST IN PREMIUM QUALITY ASSETS IN PRIME LOCATION